

GANESH PANDI.R

BUSINESS DEVELOPMENT



Conducting NEET,JEE exam campaign, need generation, understanding cx(student pain points) pitching need accordingly, preparation calling pitch and train our team ,agressive sales closing pitch ,leads follow up,as a team motivation mind set

9786396808
ganeshrajaguru.ak@gmail.com

Experience

BYJUS (Think And Learn Pvt.Ltd)
2021 - 2022

BUSINESS DEVELOPMENT EXECUTIVE

Working as BDA (Business Development Associate) in 8 month

Working as Rolling manager in 2 month
Team handling, revenue generation,

TERZAGHI INSTITUTE
- 2023

Business Development

In this 2 month working as admission executive (calling and closing sales of old enquiry leads, generate revenue, working on salery & incentive basis)

Education

KAMARAJ ENGINEERING COLLEGE
2013 - 2017

B.E CIVIL
CGPA -5.8

Parashakti Hr Sec School
2010 - 2012

HSC
Secure 1034/1200
86.17%

A.K.P. GOVERNMENT SCHOOL
2009 - 2010

SSLC
Secure - 471/500
94.2%

Other Info

Skills

Sales mind set
Understand cx(aspirants need ,pitching accordingly)
Communication
team management
Team motivation
Call pitch set

Languages

English, Tamil

Documents

will attach all experience documents and certificate including salery slip